

We make tomorrow's drugs possible.



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Promotion Agency (SFG).











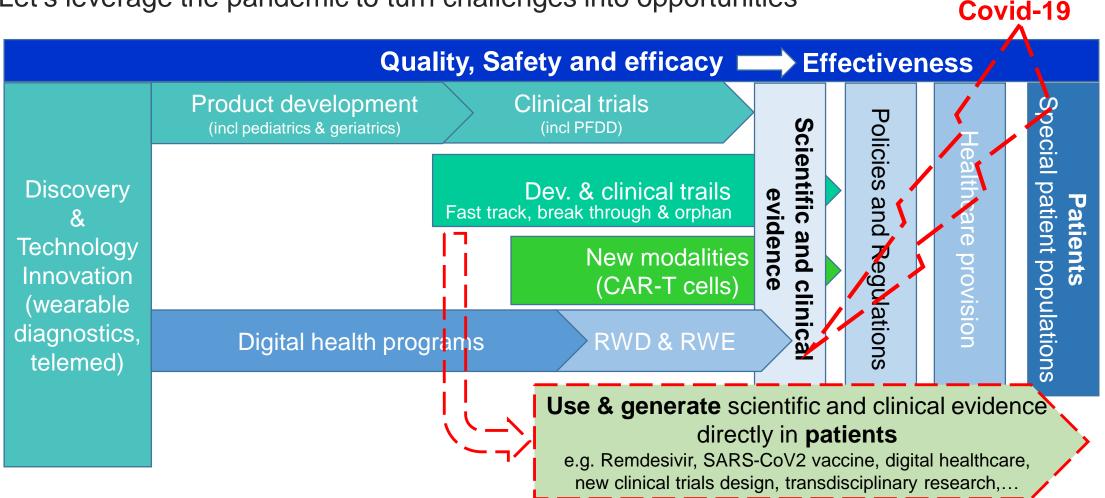






Introduction

Let's leverage the pandemic to turn challenges into opportunities





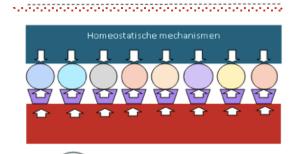


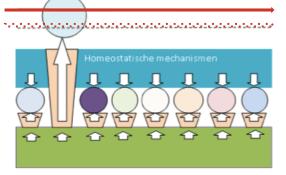


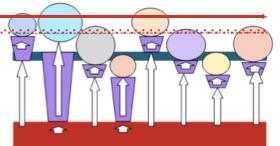
Challenge 1: Increasingly older and multimorbid patients

Prescribing to older and multimorbid patients is an emerging challenge

- Have complex clinical patterns ¹
- Shared decision making priority on QoL (wellbeing, satisfaction, postive life balance, future life perspective, social participation, active daily organization, environmental support)²
- Request for physician-assisted death in Belgium grew between 2007 to 2013 from 3.4 % to 5.9 % and the granted requests from 1.9 % to 4.6 % ³
- Increasing ethical issue to decide (doctors & society) when to terminate efforts to keep people alive ⁴









Limits for clinical evaluation

······ Limit

Limits of disaeses

Young - Non chronic diseases

Young - Vital - Acute illness

Old - Frail - Multimorbide

- Olde Rikkert MGM, EAMA 2015
- 2. Kada et al ZGG 51:628 (2018)
- Dierickx et al JAMA Intern Med 2015
- . Truog RD JAMA 319; 18 (2018)









Challenge 2: Increasing therapeutic complexity

A multimorbid patients' perspective

- A paradox situation
 - Increasing therapeutic complexity:
 - 7 "dosing moments"
 - 30 min before breakfast
 - $-1-\frac{1}{2}$ 1 tablet schedules
 - Declining management capabilities: cognitive, dexterity, grip strength,...¹
- The patient as the user is the major, final factor for safety & effectiveness

	Morning	Noon	Evening	Night	Drug Form	Instructions to use
Moxonidin (0.3 mg)	1				Tablet	
Tyronajod (125µg)	1				Tablet	30 ' before breakfast, glas of water
Tamsulosin 0.4 mg)	1		HGC			
Furosemid (40 mg)	1	1			Tablet	30' before breakfast
Nifedipine 5 mg)	1	1	1		sgc	With meal
Enalapril (20 mg)	1		1/2	1	Tablet	
Propiverin 15 mg)	1		1	1	Tablet	With meal
Lithiumcarbonate 450 mg)	1/2		1/2		MR Tab	
Vitamin D 20000IE		1 week			SGC	Once a week with fat meal
Allopurinol 300 mg)		1/3		1	Tablet	
Omeprazole (20 mg)	1				MR Tab	30' before breakfast
Vertigogeel	2	2	2		Subling	Dissolving sublingual

<u>Typical example: 75 year old patient</u> Asthma, diabetes type 2, coronary heart disease, RLS, leg edema, lumbosciatica







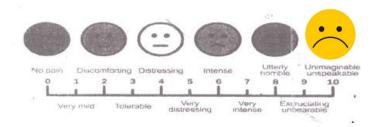


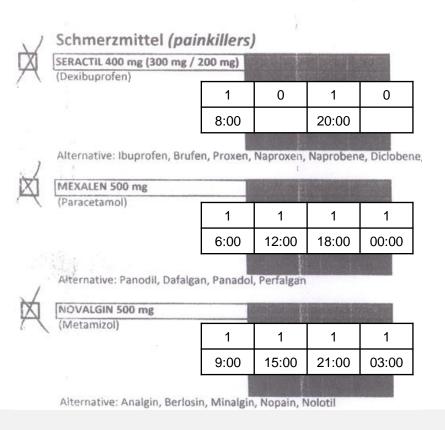
Challenge 2: Increasing therapeutic complexity

Real case from practice

Medication schedule to manage pain prescribed

- Purely oriented to scientific evidence gained in RCT
- Omits the effect of good sleep, social interaction, avoidance of stress etc. on pain
- The therapeutic process is beyond clinical parameters





Morning: 6:00 - 7:30 - 8:00 - 9:00

12:00 - 14:00 - 15:00Noon:

Evening: 18:00 – 20:00 – 21:00

Night: 00:00 - 03:00

12 Dosing moments!

Magenschutz (stomach protection)

PANTOLOC 20 mg (40 mg)	1	0	0
(Pantoprazol)	'		
Alternative: Pantoprazol, Rabeprazol,	7:30		

Gegen Schwellung (against swelling)

WOBENZYM	5	5	5
(Pflanzliche Enzyme (plant enzymes)	0		
Alternative: Karazym, Phlogenzym	8:00	14:00	20:00

Krampfprophylaxe (against muscle cramps)

	MAGNOSOLV GRANULAT			1
 33	(Magnesium)	Ţ	0	'
•	Alternative: Magnesium Verla			20:00

Thromboseprophylaxe (against thrombosis)

LOVENOX 40mg (20mg / 60mg)	1	0	0
(Enoxaparin, NM- (LMW-) Heparin)	0.00		
Alternative: Fragmin, Fraxiparin, Ivor,	8:00		





Challenge 3: Importance of the patient perspective

- Motoric
- Sensoric
- Cognition
- Psychological
- Visual
- Hearing
- Saliva
- Taste

- Disease burden
- Therapeutic burden
- QoL



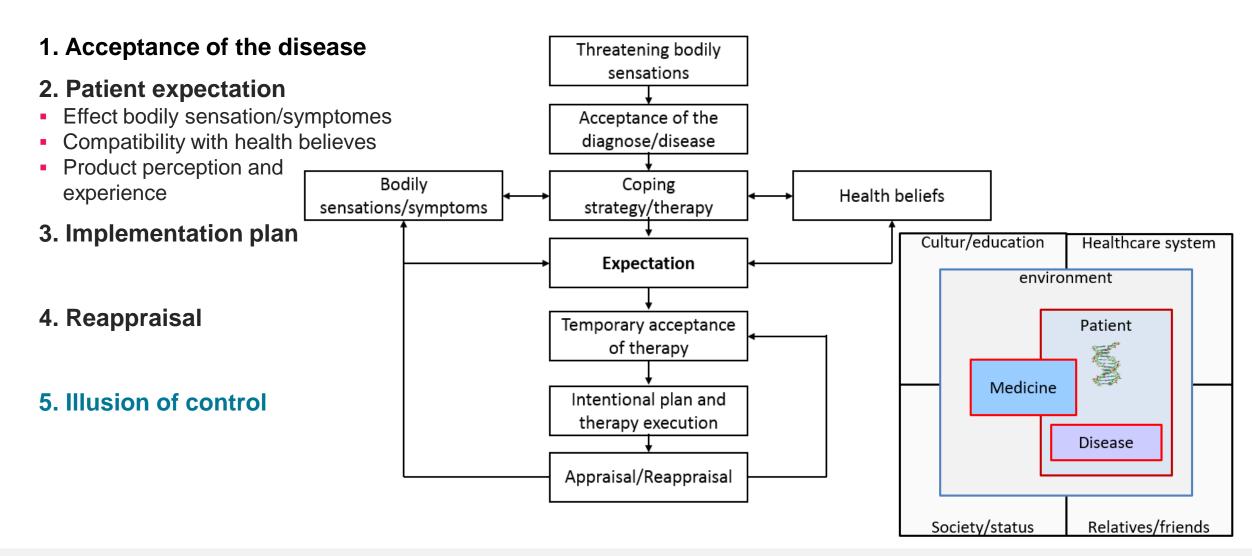
- PK/PD changes
- Multimorbidity
- Vulnerability
- DDIs, ADRs
- Frailty-Syndrom
- Homeostasis
- Life perspective
- Personal wishes
- Social support







Challenge 4: Transfer of responsibility for therapy execution



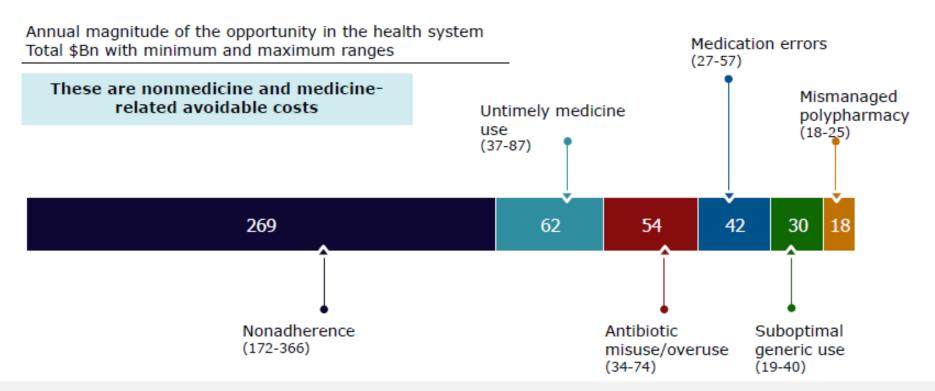






Challenge 5: Pressure on healthcare systems efficiency

- There is substantial evidence of a USD 500 bio losses due to ineffective healthcare delivery
- Due to the reasons behind, patient centric drug products and therapeutic processes will most likely have a significant positive effect to reduce unnecessary spending





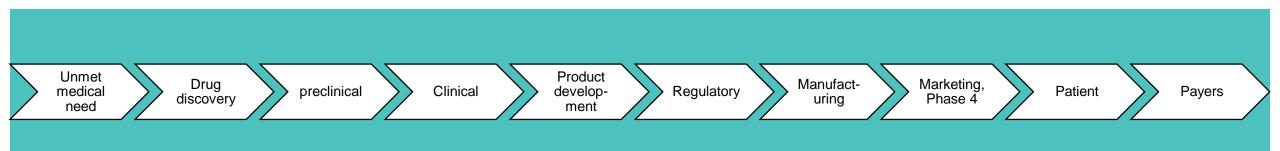






Challenge 6: The gap in transdisciplinary collaboration

- Fragmentation in life sciences critically limits scientific progress, especially when fragmentation is increased by scientists open to influence only by peers with very similar views ¹
- Therapy development and healthcare provision are highly fragmented with a high degree of disconnect between disciplines (even within companies)
- A patient centric therapeutic development process involves all stakeholders and has to be build on shared expertise and collaboration on an aligned overall objective









Challenge 7: Exponential advancement in Science & Technology

 Companion or complementary diagnostics are becoming a mandatory part of drug development for complex diseases 1,2

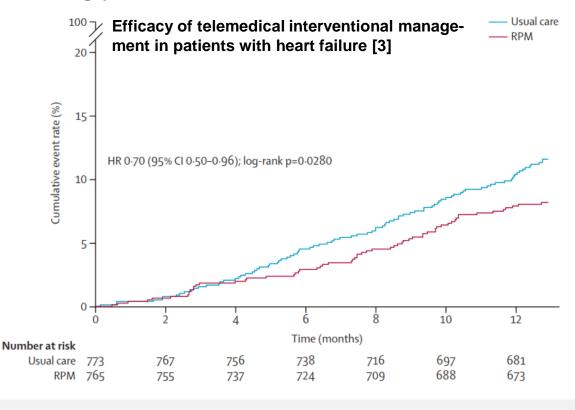
Clinical trials for digital healthcare provision increasingly demonstrate evidence of

positive outcomes ³

 Digital technologies are being tailored for special patient populations like older patients 4

Real World Evidence (RWE) & Real World Data (RWD) are playing an increasing role in health care decisions 5

- 1. Sahlgren et al Adv. Healthcare Mater. 6, 1700258 (2017)
- 2. FDA (2018) Principles for Codevelopment of an In Vitro Companion Diagnostic Device with a Therapeutic Product
- 3. Köhler et al. Lancet 2018; 392: 1047-57
- 4. Nikou et al Telemat Inform 53, 101315 (2020)
- 5. FDA (2017) Use of Real-World Evidence to Support Regulatory Decision-Making for Medical Devices







Conclusion

Make the challenges opportunities

- 1. Including and addressing the patient perspective in the therapeutic process is paramount for achieving safety and effectiveness (instructions are not)
- 2. Create transparency of the interrelated sciences and expertise involved from discovery through to real world patients and clinical outcomes
- Form the relevant transdisciplinary research & collaboration platforms/networks working towards improving effectiveness by considering patient views, needs and capabilities
- 4. Involve the targeted patients into the entire *therapeutic process* from the start
- 5. Develop methodologies to qualify and quantify patient centric therapeutic processes
- 6. Standardize/simplify & integrate emerging patient tailored technology into the therapeutic process
- 7. Build a comprehensive regulatory framework that encourage patient centric therapies
- 8. Create evidence for economics of patient centered therapeutics & healthcare provision









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